

ABDALLAH HELAL | Dubai, UAE

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PROFESSIONAL SUMMARY

Finance Associate with experience in commercial finance and FP&A within a leading pharmaceutical distribution group (AKI). Skilled in budgeting, forecasting, variance analysis, and P&L tracking, supporting revenue growth and decision-making. Experienced in CN/DN, reimbursements, and sales performance analysis. Advanced in Excel, Oracle ERP, Qlik Sense, and Power BI. CMA Part 1 candidate.

PROFESSIONAL EXPERIENCE

Finance Associate | Alphamed – Al Khayyat Investments (AKI), Dubai | Jul 2025 – Present

- Lead month-end closing including accruals, provisions, and reconciliations
- Perform variance analysis and identify key financial drivers
- Conduct P&L and margin analysis across pharmaceutical brands
- Manage CN, DN, and reimbursement processes aligned with agreements
- Analyze and prepare provisions related to governmental sales and principal agreements, ensuring accurate financial positioning and risk coverage
- Manage principal reconciliations and resolve discrepancies to ensure accurate financial settlements
- Analyze sales vs targets and governmental sales performance
- Develop dashboards and reports (Excel, Qlik Sense, Power BI)

Insurance Coordinator | BinSina Pharmacy – AKI, Dubai | May 2024 – Jun 2025

- Managed receivables reconciliation across multiple branches
- Prepared reports for performance tracking
- Supported insurance documentation and contracting
- Improved reporting accuracy through process standardization

Finance Assistant | A+ Drug Store, Palestine | Aug 2023 – Feb 2024

- Maintained financial records and cash flow tracking
- Supported inventory and pricing accuracy

EDUCATION

BSc Financial Science & Computational Banking | PTUK | Feb 2024

CERTIFICATIONS

- CMA Part 1 (In Progress)
- Business Analytics with Excel – Coursera
- Excel for FP&A – Coursera
- Project Management – INJAZ

SKILLS

Financial Analysis, Budgeting, Forecasting, Variance Analysis, P&L

Excel, Oracle ERP, Qlik Sense, Power BI

Commercial Thinking, Business Analysis, Process Improvement

ADDITIONAL

Arabic (Native), English (Fluent) | UAE Driving License